

PLANTS ARE CONTINUOUSLY BEING SUBSTITUTED

Substitution of plants can ruin your design. Plants that are of a totally different size, shape or texture are often substituted. Worse still, they are sometimes substituted with plants that will not perform in that situation, or even completely different species.

WHY DO THEY SUBSTITUTE?

Usually contractors substitute to save a few percent on price, which helps their profit, or allows them to win the bid. Sometimes it is the supplier selling the wrong plant.

HOW CAN YOU PROTECT YOUR DESIGN FROM THIS?

Ask for a certificate of authenticity in the contract or in the quality assurance documents.

The contractor at the time of purchase must obtain from the supplier a certificate of authenticity that the plants supplied are authentic and true to type. The plants on the certificate must be the same as the ones in the specification.

OR

The contractor at the time of purchase must obtain from the supplier a certificate of authenticity that the plants marked with an * in the schedule are authentic and true to type. The plants on the certificate must be the same as the ones in the specification.

